





# *ARMY PURCHASE CARD PROGRAM*

## *Discussion:*

- *Secretary of Army Memo*
- *Metrics*
- *Questions*





# *ARMY PURCHASE CARD PROGRAM*

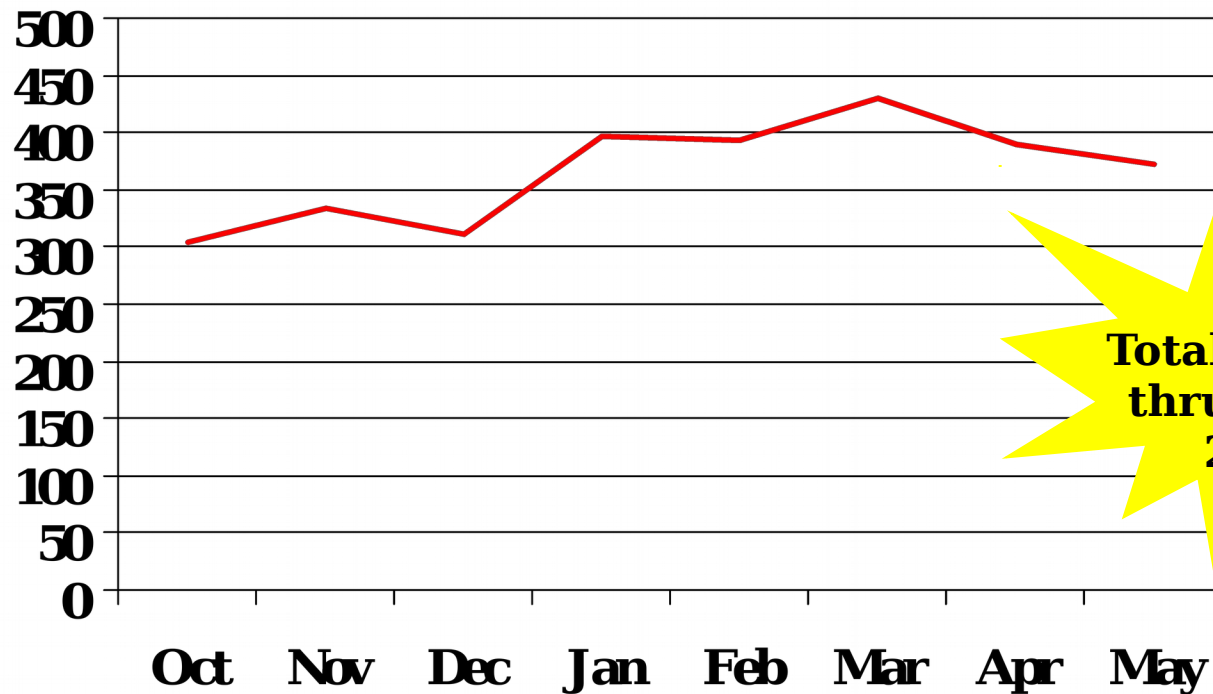
- *SecArmy Memo, 28 Jan 03, Subj: Army Charge Card Programs*  
*Hold Commanders Accountable for their Purchase Card Programs*
- *Effective 1 Feb 03 established program management oversight construct*
- *Established program metrics*



# Number of Purchase Card Transactions

*FY03 Monthly*

*(Thousands)*



**Total in FY03  
thru May is  
2.9M**

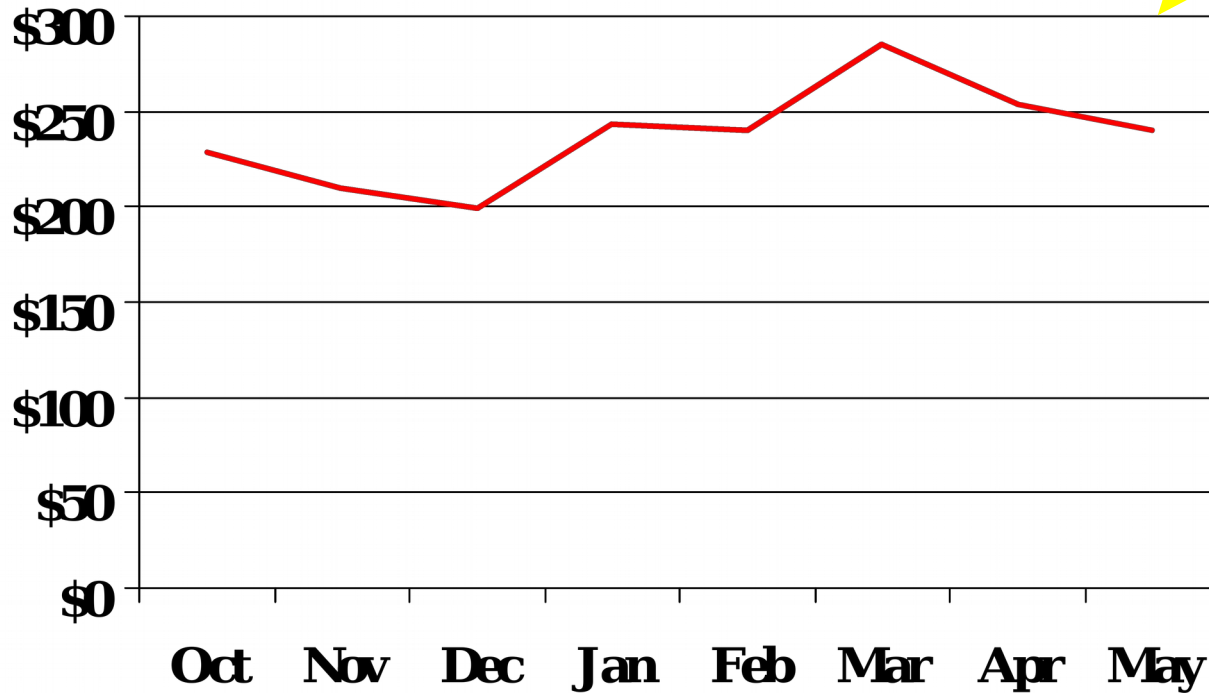


# *Purchases*

## *FY03 Monthly*

### *(Millions)*

**Total in FY03  
thru May is  
\$1.9B**





## *Army EDI-Enabled Accounts*

- *25,300 total accounts as of May 03*
- *18,630 (74%) EDI - enabled*
  - *EDI allows electronic certification*
- *SECArmy goal is for all non-exempt accounts to be EDI-enabled*



# ARMY PURCHASE CARD PROGRAM

## ARMY REBATE COMPARISON (\$ in millions)

| Qtrs    | Rebates |        |        |       | FY03 Potential* | FY03 Lost    |
|---------|---------|--------|--------|-------|-----------------|--------------|
|         | FY00    | FY01   | FY02   | FY03  |                 |              |
| 1st     | \$1.7   | \$1.6  | \$2.6  | \$3.3 | \$6.0           | \$2.7        |
| 2nd     | \$1.9   | \$3.0  | \$3.5  | \$5.2 | \$7.2           | \$2.0        |
| 3rd     | \$2.1   | \$3.1  | \$4.0  |       |                 |              |
| 4th     | \$3.3   | \$4.2  | \$5.3  |       |                 |              |
| Totals: | \$9.0   | \$11.9 | \$15.4 | \$8.5 | \$13.2          | <b>\$4.7</b> |

\* To obtain maximum potential rebate -- payments made to US Bank 8 days after the end of the billing cycle.



# *Delinquencies*

## *Data Available Thru AKO:*

- *60-day, 90-day, 120-day, etc. and greater*
- *1-30 day delinquencies are inaccurate*

*Army working with US Bank and DoD to correct 1-30 day reports*

*Data available thru CARE is real-time and accurate at MACOM-level and below detail*





## *Conclusion*

*Timely Certifications in CARE increase rebates and reduce delinquencies and interest penalties*

*Army and DoD working to ensure US Bank reports accurately capture metrics*

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# Questions?



# ARMY PURCHASE CARD PROGRAM



## Back-ups

- Not for discussion during the VTC
- MACOM numbers are derived by Contract Region and may not reflect true MACOM performance
- Provided for your information only



# ARMY PURCHASE CARD PROGRAM

## FY 03 % of Transaction by Month

(Oct 02 through May 03)

**Total Army 2,931,390**

|                          | Oct-02  | Oct-02  | Nov-02  | Nov-02  | Dec-02  | Dec-02  | Jan-03  | Jan-03  | Feb-03  | Feb-03  | Mar-03  | Mar-03  | Apr-03  | Apr-03  | May-03  | May-03  |
|--------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|                          | Actions | % Trans | Actions | % Trans | Actions | % Trans | Actions | % Trans | Actions | % Trans | Actions | % Trans | Actions | % Trans | Actions | % Trans |
| AMC                      | 31559   | 10.38%  | 24008   | 7.18%   | 21128   | 6.78%   | 25723   | 6.49%   | 25166   | 6.41%   | 30432   | 7.07%   | 29065   | 7.46%   | 28604   | 7.68%   |
| ARCENT                   | 577     | 0.19%   | 578     | 0.17%   | 581     | 0.19%   | 631     | 0.16%   | 747     | 0.19%   | 1101    | 0.26%   | 891     | 0.23%   | 663     | 0.18%   |
| CFSC                     | 26824   | 8.82%   | 23646   | 7.07%   | 22255   | 7.14%   | 22104   | 5.58%   | 22517   | 5.74%   | 25263   | 5.87%   | 25867   | 6.64%   | 26827   | 7.21%   |
| CH OF CHAPLINS           | 1726    | 0.57%   | 1842    | 0.55%   | 1720    | 0.55%   | 1467    | 0.37%   | 1607    | 0.41%   | 1849    | 0.43%   | 2075    | 0.53%   | 1899    | 0.51%   |
| COE                      | 28960   | 9.52%   | 28754   | 8.60%   | 26536   | 8.51%   | 32617   | 8.23%   | 31759   | 8.09%   | 35457   | 8.23%   | 35642   | 9.15%   | 35452   | 9.52%   |
| DCC-W                    | 5716    | 1.88%   | 5511    | 1.65%   | 4864    | 1.56%   | 6394    | 1.61%   | 4544    | 1.16%   | 4770    | 1.11%   | 4264    | 1.09%   | 3574    | 0.96%   |
| DCC-W NEW                | 418     | 0.14%   | 458     | 0.14%   | 697     | 0.22%   | 1264    | 0.32%   | 1662    | 0.42%   | 3033    | 0.70%   | 3172    | 0.81%   | 3274    | 0.88%   |
| EUSA/ACA KOREA           | 7004    | 2.30%   | 8932    | 2.67%   | 7988    | 2.56%   | 8235    | 2.08%   | 8046    | 2.05%   | 10152   | 2.36%   | 9281    | 2.38%   | 8948    | 2.40%   |
| FORS/COM/ACA SOUTH       | 58638   | 19.28%  | 68010   | 20.34%  | 61376   | 19.68%  | 87690   | 22.13%  | 77400   | 19.72%  | 79361   | 18.43%  | 68267   | 17.53%  | 61936   | 16.64%  |
| INSCOM                   | 318     | 0.10%   | 346     | 0.10%   | 348     | 0.11%   | 512     | 0.13%   | 481     | 0.12%   | 720     | 0.17%   | 566     | 0.15%   | 478     | 0.13%   |
| MDW                      | 5431    | 1.79%   | 0       | 0.00%   | 0       | 0.00%   | 1       | 0.00%   | 0       | 0.00%   | 0       | 0.00%   | 0       | 0.00%   | 0       | 0.00%   |
| MEDCOM                   | 34211   | 11.25%  | 32294   | 9.66%   | 29492   | 9.46%   | 35461   | 8.95%   | 35521   | 9.05%   | 40049   | 9.30%   | 36727   | 9.43%   | 34712   | 9.32%   |
| MRMC                     | 3379    | 1.11%   | 3739    | 1.12%   | 3434    | 1.10%   | 4520    | 1.14%   | 4689    | 1.19%   | 5933    | 1.38%   | 5638    | 1.45%   | 5283    | 1.42%   |
| MTMC                     | 615     | 0.20%   | 601     | 0.18%   | 502     | 0.16%   | 632     | 0.16%   | 695     | 0.18%   | 749     | 0.17%   | 734     | 0.19%   | 627     | 0.17%   |
| NGB (AIR)                | 25750   | 8.47%   | 30409   | 9.10%   | 24990   | 8.01%   | 34131   | 8.61%   | 33179   | 8.45%   | 35770   | 8.31%   | 32972   | 8.47%   | 31951   | 8.58%   |
| NGB (ARMY)               | 23597   | 7.76%   | 30961   | 9.26%   | 35126   | 11.26%  | 44887   | 11.33%  | 49815   | 12.69%  | 50321   | 11.69%  | 42070   | 10.80%  | 43338   | 11.64%  |
| SMDC                     | 1124    | 0.37%   | 1212    | 0.36%   | 1109    | 0.36%   | 1204    | 0.30%   | 1200    | 0.31%   | 1341    | 0.31%   | 1222    | 0.31%   | 1261    | 0.34%   |
| TRADOC/ACA NORTH         | 31974   | 10.51%  | 53967   | 16.14%  | 52217   | 16.75%  | 67574   | 17.06%  | 71042   | 18.10%  | 79654   | 18.50%  | 68072   | 17.48%  | 62108   | 16.68%  |
| USACCE/ACA EUROPE        | 9451    | 3.11%   | 10278   | 3.07%   | 9563    | 3.07%   | 11303   | 2.85%   | 13056   | 3.33%   | 13904   | 3.23%   | 12369   | 3.18%   | 11000   | 2.95%   |
| USARPAC/ACA PACIFIC      | 5737    | 1.89%   | 7250    | 2.17%   | 6514    | 2.09%   | 8010    | 2.02%   | 7575    | 1.93%   | 8375    | 1.94%   | 8238    | 2.12%   | 8293    | 2.23%   |
| USARSO/ACA S. HEMISPHERE | 1118    | 0.37%   | 1510    | 0.45%   | 1392    | 0.45%   | 1852    | 0.47%   | 1854    | 0.47%   | 2379    | 0.55%   | 2321    | 0.60%   | 2064    | 0.55%   |
| TOTAL ARMY               | 304,127 | 1       | 334,306 | 1       | 311,832 | 1       | 396,212 | 1       | 392,555 | 1       | 430,613 | 1       | 389,453 | 1       | 372,292 | 1       |



# ARMY PURCHASE CARD PROGRAM

## FY 03 Purchases by Month

(Oct 02 through May 03)

**Total Army \$1,899,138,813**

|                          | Oct-02            | Nov-02            | Dec-02            | Jan-03            | Feb-03            | Mar-03            | Apr-03            | May-03            |
|--------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                          | SALES             | SALES             | SALES             | SALES             | SALES             | SALES             | SALES             | SALES             |
| AMC                      | \$ 49,344,533.04  | \$ 26,613,937.62  | \$ 23,951,445.39  | \$ 28,319,105.59  | \$ 25,008,807.30  | \$ 33,756,679.02  | \$ 30,860,660.95  | \$ 29,243,339.76  |
| ARCENT                   | \$ 962,168.52     | \$ 792,966.16     | \$ 939,896.57     | \$ 999,764.02     | \$ 859,260.91     | \$ 1,890,298.91   | \$ 2,075,656.11   | \$ 2,122,912.49   |
| CFSC                     | \$ 9,766,584.29   | \$ 7,793,281.74   | \$ 7,180,960.84   | \$ 7,659,991.64   | \$ 7,430,013.33   | \$ 9,169,378.47   | \$ 9,261,707.20   | \$ 9,215,378.86   |
| CH OF CHAPLINS           | \$ 348,131.38     | \$ 341,411.39     | \$ 332,114.13     | \$ 255,460.01     | \$ 327,652.37     | \$ 329,406.72     | \$ 379,260.79     | \$ 373,656.61     |
| COE                      | \$ 16,378,343.59  | \$ 13,120,375.39  | \$ 11,565,860.29  | \$ 15,253,181.77  | \$ 13,215,763.78  | \$ 14,954,652.47  | \$ 14,934,978.23  | \$ 14,861,872.18  |
| DCC-W                    | \$ 8,918,401.84   | \$ 4,722,776.35   | \$ 6,136,835.09   | \$ 8,540,992.67   | \$ 4,209,808.11   | \$ 6,241,509.46   | \$ 4,879,804.06   | \$ 4,769,645.16   |
| DCC-W NEW                | \$ 635,998.50     | \$ 304,429.39     | \$ 876,426.90     | \$ 959,340.19     | \$ 1,120,260.22   | \$ 2,125,644.45   | \$ 2,461,833.99   | \$ 2,333,247.33   |
| EUSA/ACA KOREA           | \$ 5,131,766.17   | \$ 5,895,580.12   | \$ 4,997,497.52   | \$ 5,305,044.98   | \$ 5,044,734.41   | \$ 6,060,832.11   | \$ 5,596,118.91   | \$ 5,412,961.86   |
| FORSCOM/ACA SOUTH        | \$ 43,101,386.30  | \$ 44,333,479.11  | \$ 45,664,681.48  | \$ 58,214,986.92  | \$ 50,444,073.10  | \$ 60,511,001.48  | \$ 49,977,400.59  | \$ 44,652,176.57  |
| INSCOM                   | \$ 163,965.70     | \$ 159,696.94     | \$ 141,088.20     | \$ 196,748.23     | \$ 230,433.02     | \$ 263,790.22     | \$ 236,114.44     | \$ 334,019.22     |
| MDW                      | \$ 2,181,806.46   | \$ -              | \$ -              | \$ 12.52          | \$ -              | \$ -              | \$ -              | \$ -              |
| MEDCOM                   | \$ 22,982,969.27  | \$ 19,050,766.27  | \$ 19,070,003.83  | \$ 22,857,306.44  | \$ 26,893,057.42  | \$ 26,453,791.32  | \$ 23,438,702.80  | \$ 24,069,054.52  |
| MRMC                     | \$ 2,010,814.70   | \$ 1,779,109.89   | \$ 1,689,498.77   | \$ 3,070,173.04   | \$ 3,626,287.38   | \$ 4,428,272.68   | \$ 3,569,432.34   | \$ 5,645,117.05   |
| MTMC                     | \$ 984,769.89     | \$ 667,158.22     | \$ 511,297.06     | \$ 777,152.70     | \$ 832,758.01     | \$ 737,041.47     | \$ 963,246.88     | \$ 525,896.80     |
| NGB (AIR)                | \$ 9,561,744.64   | \$ 8,376,286.29   | \$ 6,795,591.61   | \$ 9,338,763.65   | \$ 9,407,128.10   | \$ 10,420,034.19  | \$ 9,335,123.45   | \$ 9,326,620.34   |
| NGB (ARMY)               | \$ 15,634,745.83  | \$ 15,802,318.53  | \$ 15,453,733.34  | \$ 18,434,564.86  | \$ 21,327,129.49  | \$ 23,515,641.94  | \$ 18,341,283.78  | \$ 18,150,709.04  |
| SMDC                     | \$ 1,529,125.54   | \$ 1,781,628.08   | \$ 1,486,066.01   | \$ 1,784,724.91   | \$ 1,249,173.73   | \$ 1,966,638.45   | \$ 1,434,389.88   | \$ 2,241,290.79   |
| TRADOC/ACA NORTH         | \$ 23,326,118.34  | \$ 43,465,689.56  | \$ 39,307,429.30  | \$ 46,989,718.78  | \$ 52,830,041.37  | \$ 63,766,164.73  | \$ 57,510,695.49  | \$ 49,260,610.51  |
| USACCE/ACA EUROPE        | \$ 9,731,696.82   | \$ 8,371,178.89   | \$ 8,131,074.01   | \$ 8,315,094.46   | \$ 10,079,144.37  | \$ 11,794,563.77  | \$ 10,507,916.44  | \$ 10,121,434.08  |
| USARPAC/ACA PACIFIC      | \$ 4,222,070.10   | \$ 3,727,579.10   | \$ 3,341,657.43   | \$ 3,888,173.93   | \$ 4,011,919.90   | \$ 4,830,734.15   | \$ 4,863,728.50   | \$ 4,863,729.31   |
| USARSO/ACA S. HEMISPHERE | \$ 1,883,179.04   | \$ 2,313,711.87   | \$ 1,712,982.86   | \$ 1,802,151.04   | \$ 1,538,751.30   | \$ 2,140,939.65   | \$ 3,083,333.03   | \$ 2,398,266.02   |
| TOTAL                    | \$ 228,800,319.96 | \$ 209,413,360.91 | \$ 199,286,140.63 | \$ 242,962,452.35 | \$ 239,686,197.62 | \$ 285,357,015.66 | \$ 253,711,387.86 | \$ 239,921,938.50 |





## FY 03 Army's 1<sup>st</sup> Quarter Rebate and File Turn

| Level2      | Level3             | Level4 | Average of Net | Average of File | Average of N | Count of Card Holders | Purchases    | Rebates    | Potential Rebate | Lost Rebates   |
|-------------|--------------------|--------|----------------|-----------------|--------------|-----------------------|--------------|------------|------------------|----------------|
| Army        | DCCW-OLD           |        | 19531.33       | 80.0            | 40.17        | 1017                  | 19863358.48  | 40855.06   | \$185,821.72     | \$144,966.66   |
|             | DCCW-NEW           |        | 11793.46       | 83.8            | 26.77        | 153                   | 1804399.05   | 4096.12    | \$16,880.15      | \$12,784.03    |
|             | MTMC               |        | 19911.27       | 57.7            | 67.29        | 107                   | 2130505.52   | 7199.95    | \$19,930.88      | \$12,730.93    |
|             | ARNGB              |        | 6354.50        | 51.4            | 27.40        | 7395                  | 46991524.32  | 202656.33  | \$439,605.71     | \$236,949.38   |
|             | CFSC NAF           |        | 9520.02        | 46.1            | 51.73        | 2974                  | 28312554.08  | 153858.53  | \$264,863.94     | \$111,005.41   |
|             | AMC                |        | 34534.98       | 50.9            | 154.31       | 3490                  | 120527095.62 | 538535.87  | \$1,127,530.98   | \$588,995.11   |
|             | MDW                |        | 10731.06       | 41.2            | 66.09        | 651                   | 6985922.26   | 43022.91   | \$65,353.30      | \$22,330.39    |
|             | USMDC              |        | 30428.48       | 36.6            | 210.10       | 157                   | 4777271.84   | 32985.92   | \$44,691.38      | \$11,705.46    |
|             | COE                |        | 11369.17       | 50.6            | 51.88        | 3969                  | 45124222.26  | 205898.93  | \$422,137.10     | \$216,238.17   |
|             | TRODOC/ACA NORTH   |        | 16896.17       | 39.7            | 106.70       | 4564                  | 77114103.22  | 486998.92  | \$721,402.44     | \$234,403.52   |
|             | USARSO/ACA S. HEMP |        | 15703.65       | 42.8            | 86.95        | 266                   | 4177169.62   | 23128.92   | \$39,077.42      | \$15,948.50    |
|             | FORSCOM/ACA SOUTH  |        | 11892.24       | 41.5            | 66.54        | 10550                 | 125463149.48 | 702025.29  | \$1,173,707.76   | \$471,682.47   |
|             | USAMRAA            |        | 19026.65       | 40.8            | 114.95       | 285                   | 5422594.29   | 32759.51   | \$50,728.37      | \$17,968.86    |
|             | USARPAC/ACA PAC.   |        | 10277.11       | 49.0            | 44.79        | 1095                  | 11253437.35  | 49044.77   | \$105,275.91     | \$56,231.14    |
|             | INSCOM             |        | 5533.30        | 39.0            | 35.40        | 84                    | 464797.14    | 2973.74    | \$4,348.18       | \$1,374.44     |
|             | USACCE /ACA EUROPE |        | 11031.85       | 51.1            | 41.61        | 2396                  | 26432323.21  | 99687.58   | \$247,274.38     | \$147,586.80   |
|             | ARCENT             |        | 26660.91       | 75.3            | 18.65        | 101                   | 2692752.33   | 1884.06    | \$25,190.70      | \$23,306.64    |
|             | USACCK             |        | 10143.48       | 40.6            | 60.91        | 1564                  | 15864408.93  | 95260.45   | \$148,411.55     | \$53,151.10    |
|             | CHAPLAINS          |        | 2790.18        | 54.0            | 11.23        | 366                   | 1021204.44   | 4111.20    | \$9,553.37       | \$5,442.17     |
|             | AFNGB              |        | 4189.98        | 39.9            | 26.05        | 5958                  | 24963892.85  | 155201.38  | \$233,537.22     | \$78,335.84    |
|             | MEDCOM             |        | 27295.72       | 35.3            | 178.27       | 2496                  | 68130115.42  | 444967.84  | \$637,357.23     | \$192,389.39   |
| 21 Total    |                    |        | 12883.35       | 46              | 67.03        | 49639                 | 639516801.71 | 3327153.28 | \$5,982,679.68   | \$2,655,526.40 |
|             |                    |        |                |                 |              |                       |              |            |                  |                |
|             |                    |        |                |                 |              |                       |              |            |                  |                |
| Grand Total |                    |        | 12883.35385    | 45.67245513     | 67.027001    | 49639                 | 639516801.71 | 3327153.28 | \$5,982,679.68   | \$2,655,526.40 |

Army file turn standard is 28 days



## FY 03 Army's 2nd Quarter Rebate and File Turn

| Level2      | Level3    | Average of      | Average of | Average of Net_CH | Count of Card | Purchases           | Rebates           | Potential Rebate      | Lost Rebates          |
|-------------|-----------|-----------------|------------|-------------------|---------------|---------------------|-------------------|-----------------------|-----------------------|
| ARMY        | DCCW-OLD  | 21663.30        | 56         | 51.25             | 883           | 19128689.97         | 45249.92          | \$178,948.89          | \$133,698.97          |
|             | DCCW-NEW  | 11158.82        | 52         | 61.24             | 375           | 4184557.78          | 22963.48          | \$39,146.54           | \$16,183.06           |
|             | MTMC      | 20478.71        | 58         | 70.14             | 114           | 2334572.48          | 7996.25           | \$21,839.93           | \$13,843.68           |
|             | ARNGB     | 8097.25         | 40         | 51.21             | 7871          | 63733476.75         | 403052.70         | \$596,226.67          | \$193,173.97          |
|             | CFSC NAF  | 8557.37         | 38         | 58.78             | 2804          | 23994872.80         | 164819.50         | \$224,472.04          | \$59,652.54           |
|             | AMC       | 31725.54        | 37         | 214.25            | 2746          | 87118322.80         | 588336.85         | \$814,991.91          | \$226,655.06          |
|             | USMDC     | 27921.13        | 37         | 191.89            | 176           | 4914119.64          | 33772.48          | \$45,971.59           | \$12,199.11           |
|             | COE       | 9755.47         | 37         | 64.50             | 4428          | 43197228.14         | 285624.58         | \$404,110.07          | \$118,485.49          |
|             | ACA SOUTH | 18675.33        | 35         | 132.31            | 8757          | 163539873.61        | 1158647.07        | \$1,529,915.52        | \$371,268.45          |
|             | USARSO    | 12427.71        | 34         | 70.86             | 318           | 3952010.96          | 22533.79          | \$36,971.06           | \$14,437.27           |
|             | ACA NORTH | 18729.46        | 34         | 136.32            | 8954          | 167703613.41        | 1220567.18        | \$1,568,867.30        | \$348,300.12          |
|             | USAMRAA   | 38903.04        | 28         | 327.51            | 286           | 11126270.27         | 93666.61          | \$104,086.26          | \$10,419.65           |
|             | USARPAC   | 10753.03        | 34         | 69.28             | 1186          | 12753089.45         | 82165.40          | \$119,305.15          | \$37,139.75           |
|             | INSCOM    | 7117.95         | 26         | 60.24             | 96            | 683323.27           | 5783.37           | \$6,392.49            | \$609.12              |
|             | USACCE    | 11731.02        | 37         | 76.79             | 2580          | 30266035.04         | 198120.36         | \$283,138.76          | \$85,018.40           |
|             | ARCENT    | 32587.42        | 68         | 15.78             | 115           | 3747553.47          | 1814.52           | \$35,058.36           | \$33,243.84           |
|             | USACCK    | 10204.70        | 33         | 74.29             | 1606          | 16388753.15         | 119304.15         | \$153,316.79          | \$34,012.64           |
|             | CHAPLAINS | 2570.68         | 59         | 8.49              | 348           | 894597.27           | 2953.00           | \$8,368.96            | \$5,415.96            |
|             | AFNGB     | 4642.91         | 29         | 37.11             | 6322          | 29352447.88         | 234608.82         | \$274,592.15          | \$39,983.33           |
|             | MEDCOM    | 32687.25        | 31         | 236.73            | 2351          | 76847718.30         | 556556.89         | \$718,910.40          | \$162,353.51          |
| 21 Total    |           | <b>14638.86</b> | <b>36</b>  | <b>100.32</b>     | <b>52317</b>  | <b>765861126.44</b> | <b>5248536.92</b> | <b>\$7,164,630.84</b> | <b>\$1,916,093.92</b> |
|             |           |                 |            |                   |               |                     |                   |                       |                       |
| Grand Total |           | <b>14638.86</b> | <b>36</b>  | <b>100.32</b>     | <b>52317</b>  | <b>765861126.44</b> | <b>5248536.92</b> | <b>\$7,164,630.84</b> | <b>\$1,916,093.92</b> |

Army file turn standard is 28 days



# ARMY EDI-ENABLED ACCOUNTS

## As of May 2003

| HIGHEST HIERARCHY LEVEL APPLICABLE (LEVEL 3)     | EDI ENABLED MANAGING ACCOUNTS | NON-EDI ENABLED MANAGING ACCOUNTS |
|--|-------------------------------|-----------------------------------|
| Military Traffic Management Command (MTMC)       | 0                             | 70                                |
| Army National Gurdard Bureau (ARNGB)             | 0                             | 2416                              |
| Communiuty Family Service Command (CFSC NAF)     | 1012                          | 283                               |
| Army Material Command (AMC)                      | 1342                          | 129                               |
| USA Space & Strategic Defense Command (USMDC)    | 93                            | 2                                 |
| Army Contracting Agency Northern Region (ACA NO) | 3829                          | 254                               |
| Corps of Engineers (COE)                         | 0                             | 2123                              |
| US Army Southern Operations (USARSO)             | 208                           | 29                                |
| Army Contracting Agency Southern Region (ACA SO) | 4276                          | 346                               |
| US Army medical Research Activity (USAMRAA)      | 139                           | 0                                 |
| US Army Pacific (USARPAC)                        | 505                           | 45                                |
| USA Intelligence Service Command (INSCOM)        | 46                            | 2                                 |
| US Army Contracting Command Europe (USACCE)      | 1286                          | 80                                |
| Arcent Third US Army AFCM (ARCENT)               | 49                            | 16                                |
| Army Contracting Korea (USACCK)                  | 707                           | 52                                |
| Office Chief of Chaplains (CHAPLAINS)            | 0                             | 77                                |
| US Army Medical Command (MEDCOM)                 | 1250                          | 111                               |
| Defense Supply Service Washington (DCCW) (08)    | 0                             | 369                               |
| Defense Supply Service Washington (DCCW) (09)    | 146                           | 238                               |
| Air Force National Guard Bureau (AFNGB)          | 3742                          | 54                                |
| <b>Army TOTAL</b>                                | <b>18630</b>                  | <b>6696</b>                       |

- 74% accounts EDI-enabled as of May 03
- Some accounts used for contract pay and will not be EDI-enabled





# ARMY PURCHASE CARD PROGRAM

## *FY 03 Army Delinquencies as a % Receivable*

As of 10/23/02

|              | Cycle Receivables | 60+ DPD      | %      | 90+ DPD    | %      | 120+ DPD  | %      | 151+ DPD | %      |
|--------------|-------------------|--------------|--------|------------|--------|-----------|--------|----------|--------|
| <b>Total</b> | \$ 302,622,061    | \$ 1,106,482 | 0.366% | \$ 146,136 | 0.048% | \$ 19,674 | 0.007% | \$ 862   | 0.000% |

As of 11/23/02

|              | Cycle Receivables | 60+ DPD      | %      | 90+ DPD    | %      | 120+ DPD  | %      | 151+ DPD | %      |
|--------------|-------------------|--------------|--------|------------|--------|-----------|--------|----------|--------|
| <b>Total</b> | \$ 312,620,764    | \$ 2,115,594 | 0.677% | \$ 232,522 | 0.074% | \$ 35,983 | 0.012% | \$ 2,406 | 0.001% |

As of 12/23/02

|              | Cycle Receivables | 60+ DPD      | %      | 90+ DPD    | %      | 120+ DPD  | %      | 151+ DPD  | %      |
|--------------|-------------------|--------------|--------|------------|--------|-----------|--------|-----------|--------|
| <b>Total</b> | \$ 292,038,782    | \$ 1,707,248 | 0.585% | \$ 247,093 | 0.085% | \$ 69,535 | 0.024% | \$ 10,187 | 0.003% |

As of 1/23/03

|              | Cycle Receivables | 60+ DPD      | %      | 90+ DPD    | %      | 120+ DPD  | %      | 151+ DPD  | %      |
|--------------|-------------------|--------------|--------|------------|--------|-----------|--------|-----------|--------|
| <b>Total</b> | \$ 261,452,630    | \$ 3,098,917 | 1.185% | \$ 318,958 | 0.122% | \$ 63,876 | 0.024% | \$ 23,682 | 0.009% |

As of 2/23/03

|              | Cycle Receivables | 60+ DPD      | %      | 90+ DPD    | %      | 120+ DPD  | %      | 151+ DPD | %      |
|--------------|-------------------|--------------|--------|------------|--------|-----------|--------|----------|--------|
| <b>Total</b> | \$ 311,511,433    | \$ 2,404,115 | 0.772% | \$ 470,605 | 0.151% | \$ 89,399 | 0.029% | \$ 6,129 | 0.002% |

As of 3/23/03

|              | Cycle Receivables | 60+ DPD      | %      | 90+ DPD    | %      | 120+ DPD  | %      | 151+ DPD  | %      |
|--------------|-------------------|--------------|--------|------------|--------|-----------|--------|-----------|--------|
| <b>Total</b> | \$ 331,519,112    | \$ 1,654,942 | 0.499% | \$ 291,789 | 0.088% | \$ 84,338 | 0.025% | \$ 35,055 | 0.011% |

As of 4/23/03

|              | Cycle Receivables | 60+ DPD    | %      | 90+ DPD    | %      | 120+ DPD  | %      | 151+ DPD  | %      |
|--------------|-------------------|------------|--------|------------|--------|-----------|--------|-----------|--------|
| <b>Total</b> | \$ 330,305,147    | \$ 728,514 | 0.221% | \$ 162,369 | 0.049% | \$ 50,155 | 0.015% | \$ 25,074 | 0.008% |

As of 5/23/03

|              | Cycle Receivables | 60+ DPD      | %      | 90+ DPD    | %      | 120+ DPD   | %      | 151+ DPD  | %      |
|--------------|-------------------|--------------|--------|------------|--------|------------|--------|-----------|--------|
| <b>Total</b> | \$ 307,354,086    | \$ 1,872,776 | 0.609% | \$ 234,185 | 0.076% | \$ 102,402 | 0.033% | \$ 12,748 | 0.004% |

As of 6/23/03

|              | Cycle Receivables | 60+ DPD      | %      | 90+ DPD    | %      | 120+ DPD  | %      | 151+ DPD  | %      |
|--------------|-------------------|--------------|--------|------------|--------|-----------|--------|-----------|--------|
| <b>Total</b> | \$ 295,034,854    | \$ 1,952,640 | 0.662% | \$ 235,530 | 0.080% | \$ 55,244 | 0.019% | \$ 17,680 | 0.006% |